

Take a Balloon Class with It's A Gas!

Learn the Tricks of the Pros!

This is a Hands-On Balloon Class: "You will be able to walk away from this class knowing what we know, and you will have the confidence to go out and secure a balloon job after walking out our doors!" -Amanda Hall

You will learn:

- Equipment Necessary to the Balloon Industry
- How to Size and Tie Balloons Correctly
- Basic Balloon Decorating and Design
- Balloon Columns, Arches, Bouquets, Bubble Balloons, Curly Balloons
- How to Find Repeat Customers
- How to Price your Decorating
- How to Create a Bid for Customers
- How to Offer Free Demos of Your Work to Potential Customers- Show Them Instead of Telling Them



You will receive:

- The Balloon Book- business set-up, equipment, balloon design, pricing, marketing, and more!
- How To Get Started Making Money with Balloons Handout- details step-by-step instructions!
- You will gain confidence working with balloons and the knowledge and skills to be able to go out and do a job right away!

How to get started:

The class runs \$350 and a maximum of 3 people can attend. Split up the cost with your friends! (Teens are welcome!)

The class is 4 hours and we typically hold them on Saturday mornings from 9AM until 1PM.

Call us at 909-982-3301 or email us at its_a_gas@yahoo.com with dates and times that are good for you. This is a personalized class, tailored to your individual needs. You will work with us one-on-one and have all your questions answered. You will learn the specific things you need to know for the type of decorating business you plan to start.

Send us your name, address, email and phone number, and we will email you back an estimate for your review. You can then secure the date by putting down a \$100 deposit on your credit card. The balance of \$250 will be due a week prior to the class date. Pay this online by visiting our website at www.heliumtanks.com and going to the Learn page. Pay by Paypal or call with your credit card.

We are 10 minutes from the Ontario, California airport (use code ONT on all major travel sites) and there are many great hotels nearby! Disneyland is only half an hour away and LAX airport and downtown LA are only about 45 minutes away, so feel free to make a vacation of it. Remember to save your class receipt and travel expenses to write-off the class as education at tax time (talk to your CPA first about how to do this- in most cases, you have to start a business to deduct this as a business expense)!

The class must be paid in full at least one week prior to the class date.

We accept cash, check and all major credit cards.

All materials are supplied by It's A Gas. You will work with helium tanks, air machines, latex balloons, and you will be working hands-on with the items necessary to the industry. We can't wait to see you there! Call 909-982-3301 to set up your class today!